

# ACPN knowledgexchange conference

#### An Introduction to ACES and PIES

Aka Bootcamp

autocare' Connect



# **Ever done a home plumbing project?**



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connect



# **Ever done a home plumbing project?**



- Every store is going to have inter-operable parts
- We (the consumer) are the beneficiaries
- This doesn't magically happen





#### What are the Effects of Standards?



# **Consistency Enables Scale**



## Who is Auto Care?



autocar

- Trade Association (not-for-profit) represents its members
- Primary focus is Aftermarket
- Membership money funds activity that benefits all of us
- Members provide direction through volunteer committee service
- Reference data and data-exchange standards are the product
- Provides resources such as:
  - Advocacy
  - Education
  - Networking
  - Technology (Data Standards)
  - o Market Intelligence

#### **Examples of Standards**

RED

power system.

GREEN

BLACK













			Reg	gulato	ory Si	gns				I
STOP	R1-2	TO ONCOMING TRAFFIC R1-2a	A-WAY R1-3 ALL WAY R1-4	HERE PEDESTRIANS R1-Se	SPEED LIMIT 50	R3-1	R3-2			
NO TURNS	R34	ONLY R3-5	ONLY R3-5a	<b>1</b> R36	RIGHT LANE MUST TURN RIGHT R3-7	NLY R38	R3-8a	R3-6b		
ONLY R3-9a	BUS LANE AHEAD R3-10a	BUSES ONLY 448 - 148 MRH-78 R3-11b	BUS & TAXI ONLY (III-IIII V KIN-III R3-14b	R3-18	D0 NOT PASS	SLOWER TRAFFIC KEEP RIGHT R4-3	TRUCKS USE RIGHT LANE	TRUCK LANE 500 FEET		
<b>1</b>	KEEP HIGHT R47a	KEEP RIGHT R47b	<b>1</b> R48	RUNAWAY VEHICLES ONLY R4-10	DO NOT ENTER R5-1	WRONG WAY R5-1a	R5-2			
<b>R56</b>	PEDESTRIANS BICYCLES WOTOP. ORIVEN CYCLES PROHIBITED RS-10n	PEDESTRIANS PROHIBITED R5-10c	ONE WAY		HIGHWAY R8-3	HIGHWAY R5-3a	VAN ACCESSIBLE R7-86	NO BARKING BIKE LANE R7-9	EMERGENCY PARKING ONLY R8-4	
DO NOT STOP ON TRACKS	CROSS ONLY AT CROSS WALKS	NO PEDESTRIAN CROSSING R9-3	R3-54		PUSH BUTTON FOR GREEN LIGHT R10-3	PUSH BUTTON FOR WALK SIGNAL R10-4	PUSH BUITON FOR R10-4b	STOP HERE ON RED	DO NOT BLOCK INTERSECTION R10-7	
R10-12	TURNING TRAFFIC MUST YIELD TO PEDESTRIANS	ROAD CLOSED R11-2	WEIGHT LIMIT 10 TONS	WEIGHT LIMIT R127 R12-6	TRUCK ROUTE	R15-1	3 TRACKS R15-2	NHEN CHILDREN ARE PRESENT 84-2	END SCHOOL ZONE 85-2	





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CONNECT

# **Our Industry Data Standards**







## The History of the Standards







#### Who is Using the Standards?





#### Where are the standards are being used?





NEW





### **The Value of Aftermarket Data Standards**



Increase Sales

 $\circ$  Satisfy the Customer

Improve Margins

 Enable e-commerce
 Sell-up

Reduce Returns

• Right ... the First Time





#### **Overview**

- ACES and PIES Overview
- Who manages the Data Standards?
- How do I make changes to the Data Standards?
- Training and Resources
- Recommended ACPN Conference Sessions
- Question / Answer





#### **Acronyms Defined**





# Aftermarket Catalog Exchange Standard (ACES CEN Knowledgexchange



- Aftermarket Catalog Exchange Standard
- Standardized Transmission
- Data Supplier Products
- Vehicle Attributes
- Parts Classifications
- Qualifiers
- Application Specific Digital Assets
- Increases the efficiency of an organization by saving money and time, and increasing sales

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# Product Information Exchange Standard (PIES)



TM

- Standardized transmission
- Shorten product introduction cycles
- Lower operating costs through reduced order processing, invoicing and shipping errors.
- Increases the efficiency of an organization by saving money and time, and increasing sales





## How do ACES and PIES files get made?





# Vehicle Configuration Data Base (VCdb)





- Vehicle year range spanning from 1896 to present
- Includes automotive, medium duty, heavy duty, powersports, offhighway, and equipment
- Currently includes vehicles sold in US, Canada, Mexico, Colombia, Chile, Brazil, Argentina, Ecuador, Peru and Costa Rica
- Over 85,000 Year / Make / Model vehicle combinations
- Over 40 Vehicle Attributes







# <section-header><section-header><section-header><section-header><section-header><section-header><section-header>



FuelDeliverySubType FuelSystemControlType **FuelSystemDesign** Aspiration CylHeadType FuelType IgnitionSystemType **TransmissionMfrCode TransmissionBase** TransmissionType TransmissionControlType TransmissionNumSpeeds TransElecControlled TransmissionMfr BedLength BedType





#### **Vehicle Configuration Data Base (VCdb)**

#### **Qualifier Data Base (Qdb)**



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- Standardizes terminology
- "With Air Conditioning", "w/ Air Conditioning", "w/ A.C.", "w/Air Conditioning", "With Air Cond." All of these = 2341.
- Eliminates free-text qualifier expressions
- Faster selection of the correct part at the counter or online (less training, less experience)
- More sophisticated data management opportunities
- Centralized language translation



## **Product Classification Data Base (PCdb)**





- Coded product description hierarchy
- Includes application specific and non-application specific product descriptions
- Containing over 36,000 product descriptions

Part Terminology ID	Part Terminology Name	Position ID	Position Name
1684	Disc Brake Pad Set	22	Front
1684	Disc Brake Pad Set	103	Front Left
1684	Disc Brake Pad Set	104	Front Right
1684	Disc Brake Pad Set	30	Rear
1684	Disc Brake Pad Set	105	Rear Left
1684	Disc Brake Pad Set	106	Rear Right





#### **Brand Table**



DATABA	ASE
BRAND TA	ABLE
Bra	nd
	ACES PIES DEMANDIAL



- Coded brand hierarchy
- Helps to uniquely define brand relationships
- Contains over 14,000 brands
- A valid 4-character Brand Code is a key field in PIES and ACES data files

Parent Company (Code)	Brand (Code)	SubBrand (Code)
Momentum USA (BMNL)	AmeriBrakes (GQBF)	AmeriStar (GQBJ)
Momentum USA (BMNL)	AmeriBrakes (GQBF)	AmeriPro (GQBG)
Momentum USA (BMNL)	AmeriBrakes (GQBF)	AmeriPlatinum (GQBH)
Momentum USA (BMNL)	Original Exhaust (GGGM)	
Momentum USA (BMNL)	VGX (FLMK)	
Momentum USA (BMNL)	Precision Shift (FLMJ)	
Momentum USA (BMNL)	Performance Plus (FLMH)	
Momentum USA (BMNL)	Autopartsource (BQMD)	
Momentum USA (BMNL)	Air Qualitee (BMNN)	



#### **ACES XML**



<App action="A" id="817" ref="12646047"> <BaseVehicle id="1120"/> - VCdb (1993 BMW 740il) <Qual id="2341"><text>with Air Conditioning<text></Qual> <Qty>1</Qty> 
 Data Supplier Content <PartType id="6832"/> PCdb (Cabin Air Filter) <MfrLabel>Particulate</MfrLabel> Data Supplier Content <Position id="6133"/> PCdb (behind glove box) <Part>3338</Part> Data Supplier Content </App>





# **Product Information Exchange Standard (PIES)**





TM

**EXCHANGE STANDARD** 



#### **Product Attribute Data Base (PAdb)**





- Dictionary of Standardized Product Attributes
- Includes over 239,000 product attributes
- Product attributes describe form, fit, and function
- Helps address the objective differences between two similar products









#### **Product Attribute Data Base (PAdb)**



		Brake Pads
Part Terminology ID	Product Attribute ID	Product Attribute Name
1684	1	Friction Material Composition
1684	2	Friction Material Attachment
1684	3	Mounting Hardware Included
1684	4	Pad Shims Included
1684	5	FMSI Number
1684	6	Inner Pad Friction Material Thickness
1684	7	Outer Pad Friction Material Thickness
1684	9	Pad Wear Sensor Included
1684	10	Grade Type
1684	11	Backing Material
1684	12	Brake Lubricant Included
1684	13	Pad Quantity
1684	14	Backing Plate Color
1684	15	Pad Shim Material
1684	16	Abutment Clips Included
1684	17	Pad Wear Sensor Type
1684	18	Chamfered Edges
1684	19	Prepared For Pad Wear Sensor
1684	20	ELE-R90 Certified
1684	21	Adhesive Backed Pad Shim
1684	23	Friction Surface Scorched
1684	24	Outer Pad Height
1684	25	Inner Pad Height
1684	26	Outer Pad Width
1684	27	Inner Pad Width
1684	28	Outer Pad Overall Thickness



1684

29

Inner Pad Overall Thickness



#### **Digital Asset Best Practices**



BEST PRACTIC	CES
DIGITAL ASSET	S
Digita Asset	l S
	ATALIS MANDO

RODUCT INFORMATIC Exchange standar

FTERMARKET CATA

- Includes best practices for Digital Asset Delivery, Product Image Acquisition, PDF, Audio, and Video
- Over 50 digital asset types explained
- Not a standard
- Search "Digital Asset Best Practices" on Autocare.org







<PIES xmlns="http://www.autocare.org" xmlns:xs="http://www.w3.org/2001/XMLSchema"> <TestFile>false</TestFile> <Header> <PIESVersion>7.2</PIESVersion> <SubmissionType>FULL</SubmissionType> <BlanketEffectiveDate>2022-03-29</BlanketEffectiveDate> <ChangesSinceDate>2022-03-29</ChangesSinceDate> <ParentAAIAID>ZZZZ</ParentAAIAID> <CurrencyCode>USD</CurrencyCode> <LanguageCode>EN</LanguageCode> <TechnicalContact>Courtney Pedler</TechnicalContact> <ContactEmail>courtney@autologydata.com</ContactEmail>

<PCdbVersionDate>2022-03-25</PCdbVersionDate> <PAdbVersionDate>2022-03-25</PAdbVersionDate>

</Header>





#### **PIES XML**



#### <ltems>

<Item MaintenanceType="A"> <HazardousMaterialCode>N</HazardousMaterialCode> <ItemLevelGTIN GTINQualifier="UP">04053861999999</ItemLevelGTIN> <PartNumber>ABC12345</PartNumber> <BrandAAIAID>ZZZZ</BrandAAIAID> <BrandLabel>TPMS Manufacturer</BrandLabel> <ACESApplications>Y</ACESApplications> <ItemQuantitySize UOM="EA">1</ItemQuantitySize> <ItemEffectiveDate>2021-09-10</ItemEffectiveDate> <AvailableDate>2021-09-10</AvailableDate> <PartTerminologyID>12036</PartTerminologyID>









#### <Descriptions>

- <Description MaintenanceType="A" DescriptionCode="ABR" LanguageCode="EN" Sequence="1">Cabin
  Filter</Description>
- <Description MaintenanceType="A" DescriptionCode="SHO" LanguageCode="EN" Sequence="2">Cabin Air Filter</Description>
- <Description MaintenanceType="A" DescriptionCode="DES" LanguageCode="EN" Sequence="3">Activated Carbon
  Cabin Air Filter</Description>
- <Description MaintenanceType="A" DescriptionCode="FAB" LanguageCode="EN" Sequence="4">Removes Dust and Pollen Particles Down To 3 Microns </Description>
- <Description MaintenanceType="A" DescriptionCode="FAB" LanguageCode="EN" Sequence="5"> Absorbs Organic Odors</Description>
- <Description MaintenanceType="A" DescriptionCode="FAB" LanguageCode="EN" Sequence="6">Helps one reach the pinnacle of human existence</Description>

</Descriptions>







#### **Telling the Story**







# Who Manages the Data Standards?



#### Who Manages The Data Standards?





# **1. Auto Care Technology Team**



- 'Owns' and controls the ACES and PIES data standards, the supporting databases and the AutoCareVIP.com System
- Coordinates industry feedback, research, development and changes to the Data Standards and supporting databases.



## **1. Auto Care Technology Team**





Taylor MitchellSenior Vice President, TechnologyTaylor.Mitchell@autocare.org

# Data Standards Emerging Technologies Development & IT



#### **Data Standards**





Jim Smith Senior Director, Technology Standards TSC Committee Liaison jim.smith@autocare.org



Jonathan Larsen Reference Data Architect & Quality Manager FMC Committee Liaison jonathan.larsen@autocare.org



Tom Schiavo, AAP, ACP Data Analyst ACPN Committee Liaison tom.schiavo@autocare.org



Milt Grimes Lead ACES Analyst TSC Assistant Staff Liaison milt.grimes@autocare.org





#### **Emerging Technology**





Joe Register Vice President, Emerging Technologies joe.register@autocare.org



Mike Tanner Director, Vehicle Communications <u>mike.tanner@autocare.org</u>



## **Development & IT**





Frank Feng SQL Database Developer <u>frank.feng@autocare.org</u>



Danielle Thomas-Pollard PMP, IT & Project Coordinator danielle.thomas-pollard@autocare.org





2. Technology Standards Committee

 An Auto Care Association committee, made up of <u>20</u> industry volunteers, who develop and govern industry-specific standards and best business practices in the area of electronic commerce and data exchange.

• **Objective:** Is to be responsive to member needs and effect a lower cost of doing business and increased efficiency throughout the auto care market supply chain.



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## **3. Contracted Data Researchers**



- Contracted by the Auto Care Association
- Provide research and data to support the Data Standards supporting databases





## Who Manages The Data Standards?







# How do I make changes to the Standards?



#### Auto Care Vehicle Information Portal (VIP) & Communifire Workgroups





# What is AutocareVIP.com?

- A platform where users can:
  - View database contents
  - Submit changes to existing records
  - Request new records
  - Download published databases
  - Access release notes



Login using your Autocare.org credentials Login Help: technology@autocare.org



Dashboard Parts Attributes Reference Data Changes Downloads Uploads Discussion Cases Contact Us	
SEARCH PARTS       Position Alias Category Sub category       Part ID       Q         Multiple Parts (Year Position Category Alias Use) can be separated by comma       Part ID       Q         Recent Searches	
VCDB Notifications/Alerts	
PCDB/PADB Page Title Effective Date Read Status Message Type Action	
Release Notes - March 2022         03-25-2022         Announcement         VIEW           Release Notes - February 2022         02-25-2022         Announcement         VIEW	
Brand     Release Notes - January 2022     01-31-2022     Announcement     VIEW	
Recent Contact Requests	
ID Company Subject Message Request Type Submitted Date Assigned To Action	
2382 Cox Sales PCDB Assi Does my p PCDB Assist 04-27-2022 jonathan.larsen@autocare.org VIEW >	
Z360     jian ou shi hui xin guo ji mao yi you xian gong si     Brand Assis     I want to s     Brand Assist     04-26-2022     imit grimes@autocare.org     VIEW >	
Ittps://autocarevip.com/#     Iter # 2379     I want to s     Other # 2379     I want to s     Other     04-23-2022     ionathan larsen@autocare ord     VIEW >	
autocare"	



	PCDB/PADB	*						¢ 🍂	Thomas Schiavo	(Data Analyst) 🗸
Dashboard	Parts Attributes	Reference Data	Changes Download	ls Uploads	Discussion Cases	s Contact Us				
	Change Requ	uests					ASSIGN SFINAL	PRELIMINARY		<b>REJECT</b>
					Page 1 of 10 (	🔊 📎 Showing 1 - 100 of 1000 records			Ro	ws Per Page 100 🗸
	X CR ID Assignee	Submitted	Updated	Status	Submitter	Culture Change Type	Change Content	Bulk Import ID		
	L 1676623	04-28-2022	04-28-2022	Submitted	paul.arena@gates.com	en-US Add PartAttribute	Coupling Recommenda	tio	<b>A</b>	Review 🕨
	1676592	04-28-2022	04-28-2022	Submitted	courtney@autologyd	en-US Modify Part	Back Up Light Assembl	y /		Review •
	1676591	04-28-2022	04-28-2022	Submitted	paul.arena@gates.com	en-US Add PartAttribute	Manufacturer / Describe	es	<b>A</b>	Review 🕨
	1676559	04-28-2022	04-28-2022	Submitted	kgilman@trensor.com	en-US Add Part	A/C Temperature and P	re		Review •
	1676558	04-28-2022	04-28-2022	Submitted	paul.arena@gates.com	en-US Add PartAttribute	Cross Bar Length / Des	cri	A	Review •
	1676557	04-28-2022	04-28-2022	Submitted	paul.arena@gates.com	en-US Add PartAttribute	Application Description	1	<b>A</b>	Review >
	1676552	04-28-2022	04-28-2022	Submitted	paul.arena@gates.com	en-US Add PartAttribute	Industrial Description / I	De	A	Review •
	1676550	04-28-2022	04-28-2022	Submitted	paul.arena@gates.com	en-US Add PartAttribute	Tube Description / Desc	cri	A	Review >





#### **Tips and Tricks:**

- Don't be discouraged
  - $_{\odot}\,$  All change requests have to be reviewed
- Provide supporting content
  - $_{\odot}\,$  Speeds up review/processing time
- Ask questions
  - Via AutoCareVIP.com --> Contact Us
  - Via Email Technology@autocare.org



#### Communifire autocare.communifire.com

#### What is Communifire?

 A platform where Auto Care Association members come together to discover, discuss, propose and review changes to the Data Standards through workgroups







#### autocare.communifire.com

#### What it contains

- Workgroups
  - 1. TSC Approved Project Workgroups
  - Big Impact Topic/Changes
  - 2. Non-TSC Workgroups
  - Small Impact Topics/Changes
- Discussions

#### Events

 Workgroup, Training, etc...





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			Personal settings
dit Profile			Edit Profile
			Change Photo
Login Information	Preferences		Change Password
Profile photo and avatar			Preferences
Personal Information	Profile visibility	Time zone	Manage
Work information	If this is checked, then your profile is visible publicly, else it is private	(UTC-05:00) Eastern Time (US & Canada)	Control Panel
Work Information	Hide your email address from others		Invite People
In your own words			Margare Develo
Preferences	Do not send me notifications		Manage People
My DECT ADL Kov	<ul> <li>Send me email notifications</li> </ul>		Logo and Branding
MY REST APT Rey	Direct emails		Page Builder
Sync Folders	<ul> <li>Daily Activity Digest Email</li> </ul>		Logout
	✓ Weekly New Content Digest Email		
	Promotional offers		
	I agree to receive various promotional offers from the website and its		
	partners.		
	0		



Login Help: technology@autocare.org

#### **Data Standards Process**





## **Additional Resources**

#### **Auto Care Digital Hub**

- <u>https://digital.autocare.org/</u>
- Data Rules, ER Diagrams and Documentation

#### AutocareVIP.com

- To submit change request to Data Standards databases
- Release Notes

#### **Communifire (autocare.communifire.com)**

• Workgroups, Discussions, Events





## **Additional Training**



#### **Data Standards E-Learning (Virtual)**

- Introduction to ACES & PIES
- Convenient, self-paced eLearning to help your more effectively communicate with your trading partners.





### **Additional Training**

#### ACPN knowledgexchange conference

#### Northwood University Class (Dates – TBD)

- Aftermarket Data Standards (ACES and PIES)

   More Advanced Training
  - E-Learning Course is prerequisite.

#### AutocareVIP.com Training (June, July, August)

Check Communifire for Dates and Meeting Information



# Monday – University Breakout Sessions



#### 11:00am-12:00pm

 $_{\odot}\,$  Digital Assets - The Place, The Process & The Pitfalls

#### 2:30-3:30pm

- Free Your ACES and PIES Files From Free-Form Text
- Taming the Wild ACES File: Common Issues In ACES Files and How To Fix Them









